### SEC Form 4

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# FORM 4

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

OMB APPROVAL										
OMB Number: 3235-0287										
Estimated average burden										
hours per response:	0.5									

1. Name and Address of Rep SMITH MICHAEI	0	2. Issuer Name <b>and</b> Ticker or Trading Symbol <u>NU SKIN ENTERPRISES INC</u> [ NUS ]	5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director 10% Owner
(Last) (First) C/O NU SKIN ENTER 75 WEST CENTER ST	· · · · · · · · · · · · · · · · · · ·	3. Date of Earliest Transaction (Month/Day/Year) 10/30/2003	X Officer (give title X Other (specify below) Regional Vice President- / South Asia and Pacific
(Street) PROVO (City) (State	84601	4. If Amendment, Date of Original Filed (Month/Day/Year)	6. Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person Form filed by More than One Reporting Person

#### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)					5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership
			Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)		(Instr. 4)
Class A Common Stock	10/30/2003		М		7,500	A	\$6.56	8,320	D	
Class A Common Stock	10/30/2003		М		1,875	A	\$8.2	10,195	D	
Class A Common Stock	10/30/2003		S		175	D	\$15.56	10,020	D	
Class A Common Stock	10/30/2003		S		4,900	D	\$15.56	5,120	D	
Class A Common Stock	10/30/2003		S		800	D	\$15.56	4,320	D	
Class A Common Stock	10/30/2003		S		300	D	\$15.55	4,020	D	
Class A Common Stock	10/30/2003		S		100	D	\$15.55	3,920	D	
Class A Common Stock	10/30/2003		S	1	3,100	D	\$15.55	820	D	

 
 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)				6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Employee Stock Option (right to buy) <sup>(1)</sup>	\$12.45							04/19/2003 <sup>(2)</sup>	04/19/2012	Class A Common Stock	7,500		7,500	D	
Employee Stock Option (righ to buy) <sup>(1)</sup>	\$12.45							08/31/2002 <sup>(3)</sup>	08/31/2009	Class A Common Stock	20,000		20,000	D	
Employee Stock Option (right to buy) <sup>(1)</sup>	\$12.45							04/19/2002 <sup>(3)</sup>	10/20/2007	Class A Common Stock	19,000		19,000	D	
Employee Stock Option (right to buy) <sup>(1)</sup>	\$12.45							04/19/2002 <sup>(4)</sup>	08/31/2011	Class A Common Stock	5,000		5,000	D	
Employee Stock Option (right to buy) <sup>(1)</sup>	\$12.45							04/19/2002 <sup>(3)</sup>	08/21/2008	Class A Common Stock	18,000		18,000	D	

	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned         (e.g., puts, calls, warrants, options, convertible securities)														
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		of Deri Seco Acq (A) o Disp of (E	osed )) tr. 3, 4	6. Date Exercisable and Expiration Date (Month/Day/Year)		and 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Employee Stock Option (right to buy) <sup>(1)</sup>	\$12							09/03/2003 <sup>(2)</sup>	09/03/2012	Class A Common Stock	12,500		12,500	D	
Employee Stock Option (right to buy) <sup>(1)</sup>	\$9.04							03/10/2004 <sup>(2)</sup>	03/10/2013	Class A Common Stock	12,500		12,500	D	
Employee Stock Option (right to buy) <sup>(1)</sup>	\$11.5							09/02/2004 <sup>(2)</sup>	09/02/2013	Class A Common Stock	12,500		12,500	D	
Employee Stock Option (right to buy)	\$6.56	10/30/2003		М			7,500	08/31/2001 <sup>(2)</sup>	08/31/2010	Class A Common Stock	7,500	\$0	3,750	D	
Employee Stock Option (right to buy)	\$8.2	10/30/2003		М			1,875	02/28/2002 <sup>(2)</sup>	02/28/2011	Class A Common Stock	1,875	\$0	3,750	D	

Explanation of Responses:

1. Previously reported.

2. Becomes exercisable in four equal annual installments beginning on the date indicated.

3. Fifty percent became exercisable on 4/19/2003 and fifty percent becomes exercisable on 4/19/2004.

4. 25% became exercisable on 4/19/2003, 25% becomes exercisable on 4/19/2004, 25% on 8/31/2004, and 25% on 8/31/2005.

**Remarks:** 

D. Matthew Dorny as Attorney-11/03/2003

in-Fact for Michael D. Smith

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 $\ast$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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