

Nu Skin Enterprises, Inc.
Balance Sheet Data
Q1 2019 to Q1 2021
In thousands of US\$

	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021
ASSETS									
Current assets									
Cash & cash equivalents	310,288.0	360,632.0	320,034.0	335,630.0	352,578.0	375,512.0	366,710.0	402,683.0	339,099.0
Current investments	8,038.0	7,733.0	7,458.0	8,413.0	9,087.0	10,788.0	11,301.0	21,216.0	23,615.0
Accounts receivable	57,390.0	61,571.0	56,342.0	50,378.0	43,973.0	64,371.0	60,016.0	63,370.0	60,625.0
Inventory	304,311.0	292,696.0	282,997.0	275,891.0	257,474.0	261,969.0	270,319.0	314,366.0	363,431.0
Other current assets	67,655.0	65,551.0	72,298.0	69,854.0	66,457.0	73,200.0	63,916.0	101,563.0	114,118.0
Total current assets	747,682.0	788,183.0	739,129.0	740,166.0	729,569.0	785,840.0	772,262.0	903,198.0	900,888.0
Fixed Assets (net)	445,605.0	442,990.0	447,653.0	453,604.0	449,486.0	444,848.0	456,083.0	468,181.0	464,247.0
Right of Use Assets (net)	117,329.0	118,507.0	115,557.0	144,326.0	147,678.0	142,700.0	165,749.0	155,104.0	147,129.0
Goodwill & other intangible assets	283,508.0	281,055.0	279,745.0	276,894.0	274,369.0	272,734.0	270,964.0	292,511.0	290,114.0
Other assets (long term)	160,977.0	160,363.0	154,821.0	154,016.0	145,217.0	148,371.0	151,653.0	138,082.0	147,721.0
Total assets	1,755,101.0	1,791,098.0	1,736,905.0	1,769,006.0	1,746,319.0	1,794,493.0	1,816,711.0	1,957,076.0	1,950,099.0
LIABILITIES AND STOCKHOLDER'S EQUITY									
Current liabilities									
Accounts payable	52,273.0	48,551.0	39,404.0	38,979.0	39,891.0	51,655.0	55,298.0	66,174.0	67,083.0
Accrued expenses	304,770.0	306,497.0	304,003.0	290,281.0	285,213.0	337,980.0	381,052.0	446,682.0	404,493.0
Current portion of long-term debt	45,000.0	59,500.0	25,000.0	27,500.0	95,000.0	95,000.0	30,000.0	30,000.0	90,000.0
Total current liabilities	402,043.0	414,548.0	368,407.0	356,760.0	420,104.0	484,635.0	466,350.0	542,856.0	561,576.0
Lease Liability	81,075.0	84,102.0	80,953.0	105,701.0	108,145.0	103,043.0	121,439.0	112,275.0	108,237.0
Long-term debt	356,247.0	348,986.0	341,724.0	334,461.0	327,197.0	319,932.0	312,664.0	305,393.0	298,120.0
Other liabilities	104,541.0	108,512.0	100,021.0	96,795.0	90,375.0	94,871.0	88,785.0	102,281.0	110,692.0
Total liabilities	943,906.0	956,148.0	891,105.0	893,717.0	945,821.0	1,002,481.0	989,238.0	1,062,805.0	1,078,625.0
Stockholder's equity									
Capital Stock	91.0	91.0	91.0	91.0	91.0	91.0	91.0	91.0	91.0
Additional paid-in capital	553,270.0	556,294.0	557,283.0	557,544.0	557,916.0	563,115.0	570,491.0	579,801.0	579,204.0
Treasury stock, at cost	(1,325,251.0)	(1,324,834.0)	(1,324,826.0)	(1,324,826.0)	(1,384,036.0)	(1,427,064.0)	(1,446,374.0)	(1,461,593.0)	(1,505,076.0)
Other comprehensive income / (loss)	(75,794.0)	(81,276.0)	(94,961.0)	(85,292.0)	(100,289.0)	(93,441.0)	(83,108.0)	(64,768.0)	(71,626.0)
Retained earnings	1,658,879.0	1,684,675.0	1,708,213.0	1,727,772.0	1,726,816.0	1,749,311.0	1,786,373.0	1,840,740.0	1,868,881.0
Total stockholder's equity	811,195.0	834,950.0	845,800.0	875,289.0	800,498.0	792,012.0	827,473.0	894,271.0	871,474.0
Total liabilities & equity	1,755,101.0	1,791,098.0	1,736,905.0	1,769,006.0	1,746,319.0	1,794,493.0	1,816,711.0	1,957,076.0	1,950,099.0

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