

Nu Skin Enterprises, Inc.
Balance Sheet Data
Q3 2020 to Q3 2022
In thousands of US\$

	Q3 2020	Q4 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
ASSETS									
Current assets									
Cash & cash equivalents	366,710.0	402,683.0	339,099.0	354,759.0	282,412.0	339,593.0	302,216.0	363,923.0	294,136.0
Current investments	11,301.0	21,216.0	23,615.0	24,499.0	19,190.0	15,221.0	15,313.0	17,877.0	13,868.0
Accounts receivable	60,016.0	63,370.0	60,625.0	64,701.0	52,441.0	41,299.0	52,171.0	43,694.0	47,991.0
Inventory	270,319.0	314,366.0	363,431.0	390,977.0	415,203.0	399,931.0	381,585.0	354,211.0	327,481.0
Other current assets	63,916.0	101,563.0	114,118.0	126,586.0	121,626.0	76,906.0	97,923.0	103,188.0	94,366.0
Total current assets	772,262.0	903,198.0	900,888.0	961,522.0	890,872.0	872,950.0	849,208.0	882,893.0	777,842.0
Fixed Assets (net)	456,083.0	468,181.0	464,247.0	474,167.0	464,049.0	453,674.0	448,822.0	443,036.0	433,367.0
Right of Use Assets (net)	165,749.0	155,104.0	147,129.0	136,738.0	128,887.0	120,973.0	132,949.0	118,413.0	105,103.0
Goodwill & other intangible assets	270,964.0	292,511.0	290,114.0	314,537.0	304,079.0	283,423.0	281,306.0	279,097.0	275,175.0
Other assets (long term)	151,653.0	138,082.0	147,721.0	163,016.0	186,522.0	175,460.0	179,964.0	177,462.0	171,685.0
Total assets	1,816,711.0	1,957,076.0	1,950,099.0	2,049,980.0	1,974,409.0	1,906,480.0	1,892,249.0	1,900,901.0	1,763,172.0
LIABILITIES AND STOCKHOLDER'S EQUITY									
Current liabilities									
Accounts payable	55,298.0	66,174.0	67,083.0	60,632.0	52,023.0	49,993.0	40,719.0	55,013.0	41,620.0
Accrued expenses	381,052.0	446,682.0	404,493.0	403,165.0	378,573.0	372,201.0	343,737.0	289,130.0	281,418.0
Current portion of long-term debt	30,000.0	30,000.0	90,000.0	152,500.0	110,000.0	107,500.0	110,000.0	40,000.0	42,500.0
Total current liabilities	466,350.0	542,856.0	561,576.0	616,297.0	540,596.0	529,694.0	494,456.0	384,143.0	365,538.0
Lease Liability	121,439.0	112,275.0	108,237.0	100,826.0	95,741.0	88,759.0	100,844.0	90,156.0	78,053.0
Long-term debt	312,664.0	305,393.0	298,120.0	288,343.0	278,563.0	268,781.0	258,995.0	387,179.0	382,323.0
Other liabilities	88,785.0	102,281.0	110,692.0	126,688.0	123,032.0	106,474.0	103,754.0	98,388.0	95,324.0
Total liabilities	989,238.0	1,062,805.0	1,078,625.0	1,132,154.0	1,037,932.0	993,708.0	958,049.0	959,866.0	921,238.0
Stockholder's equity									
Capital Stock	91.0	91.0	91.0	91.0	91.0	91.0	91.0	91.0	91.0
Additional paid-in capital	570,491.0	579,801.0	579,204.0	586,976.0	590,678.0	601,703.0	599,258.0	606,349.0	609,886.0
Treasury stock, at cost	(1,446,374.0)	(1,461,593.0)	(1,505,076.0)	(1,509,867.0)	(1,518,535.0)	(1,526,860.0)	(1,526,778.0)	(1,520,769.0)	(1,559,967.0)
Other comprehensive income / (loss)	(83,108.0)	(64,768.0)	(71,626.0)	(68,553.0)	(75,658.0)	(73,896.0)	(69,528.0)	(90,638.0)	(109,385.0)
Retained earnings	1,786,373.0	1,840,740.0	1,868,881.0	1,909,179.0	1,939,901.0	1,911,734.0	1,931,157.0	1,946,002.0	1,901,309.0
Total stockholder's equity	827,473.0	894,271.0	871,474.0	917,826.0	936,477.0	912,772.0	934,200.0	941,035.0	841,934.0
Total liabilities & equity	1,816,711.0	1,957,076.0	1,950,099.0	2,049,980.0	1,974,409.0	1,906,480.0	1,892,249.0	1,900,901.0	1,763,172.0