PROXY The shares of Class A Common This proxy is solicited on Stock represented by this behalf of the Board of proxy card will be voted as directed below. Where no Directors direction is given, such shares will be voted FOR each proposal and in accordance with the judgement of the proxies or either of them with respect to any other matter which may come before the meeting. Please mark your vote in this manner. X Mark only one vote for each item. Item 1 Elect Board of Directors (see reverse for names of nominees) Vote FOR all nominees except: \_\_\_\_ \_\_\_\_ For \_\_\_\_\_ Withhold authority for all nominees

Item 2 Approval of the 1996 Nu Skin Asia Pacific, Inc. Stock Incentive Plan

\_\_\_ For \_\_\_\_ Against \_\_\_\_ Abstain

Item 3 Ratification of appointment of Price Waterhouse LLP as Independent Accountants for the year ending December 31, 1997

\_\_\_\_ For \_\_\_\_ Against \_\_\_\_ Abstain

Please sign your name(s) exactly as printed hereon. If signing as attorney, administrator executor, guardian, or trustee, please give full title as such.

Signature of Stockholder Date

Signature of Stockholder Date

## SIGN, DETACH AND RETURN

Please held us eliminate duplicate mailings. Nu Skin Asia Pacific, Inc. is required to send an Annual Report to every stockholder. If you have multiple accounts with the same address, please help us reduce costs by directing us to discontinue mailing future Annual Reports to one or more accounts.

It is important that your proxy be signed, dated and returned promptly. Therefore you are urged to complete, detach and return the accompanying proxy in the enclosed envelope.

Nu Skin Asia Pacific, Inc. Annual Meeting of Stockholders

> Provo Park Hotel 101 West 100 North Provo, Utah 84601

May 15, 1997 Ballroom opens at 3:30 p.m. Meeting begins at 4:00 p.m.