FORM 4

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

Check this box if no longer subject to
Section 16. Form 4 or Form 5
obligations may continue. See
Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Name and Address of Reporting Person*     WOOD RITCH N						2. Issuer Name and Ticker or Trading Symbol NU SKIN ENTERPRISES INC [ NUS ]  5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director 10% Owner Officer (give title Other (specify														
(Last) (First) (Middle) C/O NU SKIN ENTERPRISES, INC. 75 WEST CENTER STREET						X Officer (give title below)  3. Date of Earliest Transaction (Month/Day/Year)  02/27/2004  Chief Finance										below)				
(Street) PROVO 84601					4. 1	4. If Amendment, Date of Original Filed (Month/Day/Year)								Individual or Joint/Group Filing (Check Applicable Line)     X Form filed by One Reporting Person     Form filed by More than One Reporting						
(City) (State) (Zip)														Person						
			ble I - Nor			_				Dis										
1. Title of	Security (Ins	tr. 3)		2. Trans Date (Month			2A. Deem Execution if any (Month/D	n Date	Code (	Instr.	Disposed 5)	ies Acquire Of (D) (Inst	r. 3, 4 and	5. Amour Securitie Beneficia Owned F Reported Transact	s Illy ollowing	Form	: Direct Indirect str. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)		
Class A Common Stock										\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Amount	(D)	Price	(Instr. 3 a	20 <sup>(1)</sup>					
Class A (	Lommon St		Table II - I	 Deriva	ative	Sec	urities	Acc	uired. D	isno	sed of	or Bene	ficially		20(1)		D			
			(	(e.g., p	puts,		ls, warı	rant	s, option	s, c	onvertib	le secu	rities)							
Derivative Conversion Date Security or Exercise (Month/Day/Year)		3A. Deemed Execution D if any (Month/Day/	ate,	4. Transaction Code (Instr. 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	erivative derivative Securitie		10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)				
				,	Code	v	(A)	(D)	Date Exercisabl		Expiration Date	Title	Amount or Number of Shares							
Employee Stock Option (right to buy) <sup>(2)</sup>	\$13.91								08/21/1999	<b>)</b> (3)	08/21/2008	Class A Common Stock	2,000		2,000 <sup>(</sup>	1)	D			
Employee Stock Option (right to buy) <sup>(2)</sup>	\$12.94								08/31/2000	)(3)	08/31/2009	Class A Common Stock	5,000		5,000 <sup>(</sup>	1)	D			
Employee Stock Option (right to buy) <sup>(2)</sup>	\$6.56								08/31/2001	(3)	08/31/2010	Class A Common Stock	5,000		5,000 <sup>(</sup>	1)	D			
Employee Stock Option (right to buy) <sup>(2)</sup>	\$8.2								02/28/2002	(3)	02/28/2011	Class A Common Stock	2,500		2,500 <sup>(</sup>	1)	D			
Employee Stock Option (right to buy) <sup>(2)</sup>	\$6.85								08/31/2002	(3)	08/31/2011	Class A Common Stock	4,000		4,000 <sup>(</sup>	1)	D			
Employee Stock Option (right to buy) <sup>(2)</sup>	\$8.99								03/01/2003	3(3)	03/01/2012	Class A Common Stock	4,500		4,500 <sup>(</sup>	1)	D			
Employee Stock Option (right to buy) <sup>(2)</sup>	\$12								09/03/2003	3(3)	09/03/2012	Class A Common Stock	7,500		7,500 <sup>(</sup>	1)	D			
Employee Stock Option (right to buy) <sup>(2)</sup>	\$9.04								03/10/2004	(3)	03/10/2013	Class A Common Stock	17,500		17,500	(1)	D			

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)															
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8) Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exerci Expiration Dat (Month/Day/Ye	te	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)		
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Employee Stock Option (right to buy) <sup>(2)</sup>	\$9.96							05/20/2004 <sup>(3)</sup>	05/20/2013	Class A Common Stock	50,000		50,000 <sup>(1)</sup>	D	
Employee Stock Option (right to buy) <sup>(2)</sup>	\$11.5							09/02/2004 <sup>(3)</sup>	09/02/2013	Class A Common Stock	17,500		17,500 <sup>(1)</sup>	D	
Employee Stock Option (right to buy)	\$19.15	02/27/2004		A		17,500		02/27/2005 <sup>(3)</sup>	02/27/2014	Class A Common Stock	17,500	(4)	17,500 <sup>(1)</sup>	D	

## Explanation of Responses:

- 1. Represents number of shares beneficially owned as of February 27, 2004.
- 2. Previously reported.
- 3. Becomes exercisable in four equal annual installments beginning one year from the date of grant.
- 4. Price not applicable.

## Remarks:

D. Matthew Dorny as Attorneyin-Fact for Ritch N. Wood

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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