FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

| OME | B APPROVAL | | | | | | | | | |
|--------------------------|-----------------------|-----|--|--|--|--|--|--|--|--|
| OMB Numb | OMB Number: 3235-0287 | | | | | | | | | |
| Estimated average burden | | | | | | | | | | |
| hours per re | esponse: | 0.5 | | | | | | | | |

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| | nd Address of M TRUN | Reporting Person* MAN | | | | | | | cker or Tradii ERPRISI | | | NUS] | | | | able) | g Perso | 10% Ov | vner | |
|--|-------------------------|---|------------|---------------------------|-----------------------------|--|---------|---|---------------------------|--|------------------|---------------------------|---|---|--|--|--|--------------------|------|--|
| (Last) (First) (Middle) C/O NU SKIN ENTERPRISES, INC. 75 WEST CENTER STREET | | | | | | 3. Date of Earliest Transaction (Month/Day/Year) 02/27/2004 | | | | | | | | | Officer (below) | give title Presider | below) | er (specify ow) | | |
| (Street) PROVO 84601 | | | | | | 4. If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | | 6. Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person Form filed by More than One Reporting | | | | | |
| (City) | (S | itate) | (Zip) | | | | | | | | | | | | Person | | | | | |
| Table I - Non-Deriva 1. Title of Security (Instr. 3) 2. Transa Date (Month/E | | | sactio | on | 2A. Deemed Execution Dat | | 3. | | 4. Securi | of, or Benefic rities Acquired (A) ed Of (D) (Instr. 3, 4 | | A) or | 5. Amoun Securities Beneficia | ; | Form | : Direct | 7. Nature of Indirect | | | |
| | | | (| | | | ear) 8) | v | Amount | (A) or Price | | Price | Owned For Reported Transaction (Instr. 3 and | ollowing (I) (In | | str. 4) | Ownership (Instr. 4) | | | |
| Class A Common Stock | | | | | | | | | | | | | | | 333,8 | 362(1) | | D | | |
| | | | Table II - | | | | | | quired, Di s, option | | | | | | wned | | | | | |
| 1. Title of Derivative Security (Instr. 3) 2. Conversion or Exercise Price of Derivative Security 3. Transaction Date (Month/Day/Year) | | 3A. Deemed Execution Da if any (Month/Day/\) | _ C | ransaction ode (Instr. | | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | | 6. Date Exer Expiration D (Month/Day/ | | 7. Title and Amo of Securities Underlying Derivative Secu (Instr. 3 and 4) | | curity | 8. Price of Derivative Security (Instr. 5) | 9. Number derivative Securities Beneficia Owned Following Reported Transacti (Instr. 4) | e s ally | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) | | | |
| | | | | c | ode | v | (A) | (D) | Date Exercisable | | xpiration ate | Title | or Nu | nount Imber Shares | | , | | | | |
| Employee Stock Option (right to buy) ⁽²⁾ | \$20.875 | | | | | | | | 10/20/1998 ⁽³ | 3) 10 | 0/20/2007 | Class A Commo Stock | ո 1 | 9,000 | | 19,000 | _j (1) | D | | |
| Employee Stock Option (right to buy) ⁽²⁾ | \$13.91 | | | | | | | | 08/21/1999 ⁽³ | 3) 08 | 3/21/2008 | Class A Commo Stock | ո 1 | 8,000 | | 18,000 | _j (1) | D | | |
| Employee Stock Option (right to buy) ⁽²⁾ | \$12.94 | | | | | | | | 08/31/2000 ⁽³ | 3) 08 | 3/31/2009 | Class A Commo Stock | ո 4 | 0,000 | | 40,000 | _j (1) | D | | |
| Employee Stock Option (right to buy) ⁽²⁾ | \$6.56 | | | | | | | | 08/31/2001 ⁽³ | 3) 08 | 3/31/2010 | Class A Commo Stock | ո 3 | 5,000 | | 35,000 | _j (1) | D | | |
| Employee Stock Option (right to buy) ⁽²⁾ | \$8.2 | | | | | | | | 02/28/2002 ⁽³ | 3) 0: | 2/28/2011 | Class A Commo Stock | ո 1 | 7,500 | | 17,500 | j (1) | D | | |
| Employee Stock Option (right to buy) ⁽²⁾ | \$6.85 | | | | | | | | 08/31/2002 ⁽³ | 3) 08 | 3/31/2011 | Class A Commo Stock | ո 1 | 7,500 | | 17,500 | j (1) | D | | |
| Employee Stock Option (right to buy) ⁽²⁾ | \$8.99 | | | | | | | | 03/01/2003 ⁽³ | 3) 03 | 8/01/2012 | Class A Commo Stock | ո 1 | 7,500 | | 17,500 | _j (1) | D | | |
| Employee Stock Option (right to buy) ⁽²⁾ | \$12 | | | | | | | | 09/03/2003 ⁽³ | 3) 09 | 9/03/2012 | Class A Commo Stock | ո 1 | 7,500 | | 17,500 | (1) | D | | |

| | Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) | | | | | | | | | | | | | | |
|---|--|--|---|------------------------------|---|--|------------------------------|---|--------------------|---|----------------------|---|--|--|--|
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transa Code (8) | | 5. Numbof of Derivati Securiti Acquire (A) or Dispose of (D) (II 3, 4 and | ve es d ed nstr. | 6. Date Exerci Expiration Dat (Month/Day/Ye | e | 7. Title an of Securit Underlyin Derivative (Instr. 3 a | ies g Security | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
| | | | | Code | v | (A) | (D) | Date Exercisable | Expiration Date | Amount or Number of Shares | | | | | |
| Employee Stock Option (right to buy) ⁽²⁾ | \$12.45 | | | | | | | 01/17/2004 ⁽³⁾ | 01/17/2013 | Class A Common Stock | 250,000 | | 250,000 ⁽¹⁾ | D | |
| Employee Stock Option (right to buy) | \$19.15 | 02/27/2004 | | A | | 25,000 | | 02/27/2005 ⁽³⁾ | 02/27/2014 | Class A Common Stock | 25,000 | (4) | 25,000 ⁽¹⁾ | D | |

Explanation of Responses:

- 1. Represents number of shares beneficially owned as of February 27, 2004.
- 2. Previously Reported
- 3. Becomes exercisable in four equal annual installments beginning on the date indicated.
- 4. Price not applicable.

Remarks:

D. Matthew Dorny as Attorneyin-Fact for M. Truman Hunt

** Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.