## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to
Section 16. Form 4 or Form 5
obligations may continue. See
Instruction 1(b).

\$12.45

\$<mark>12</mark>

**\$9.04** 

\$10.52

08/18/2004

Employee Stock Option (right to buy)<sup>(3)</sup>

Employee Stock Option (right to buy)<sup>(3)</sup>

Employee Stock Option (right to buy)<sup>(3)</sup>

Employee Stock Option (right to buy)

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL OMB Number: 3235-0287

U obligat	Instruction 1(b). Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940															0.5				
1. Name ar CONL		2. Issuer Name <b>and</b> Ticker or Trading Symbol <u>NU SKIN ENTERPRISES INC</u> [ NUS ]								(Che	5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director 10% Owner Officer (give title Other (specify)									
(Last) C/O NU 75 WES		3. Date of Earliest Transaction (Month/Day/Year) 08/18/2004										- X Officer (give title Other (specify below) below) President, North Asia & Japan								
(Street) PROVO (City)	U (S	T itate)	84601 (Zip)		4.	4. If Amendment, Date of Original Filed (Month/Day/Year)										<ul> <li>A. Individual or Joint/Group Filing (Check Applicable Line)</li> <li>X Form filed by One Reporting Person</li> <li>Form filed by More than One Reporting Person</li> </ul>				ı
	Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																			
1. Title of Security (Instr. 3) Date (Month/Date)							Exect if any	A. Deemed Execution Date, f any Month/Day/Year)		3. Transaction Code (Instr. 8)		4. Securities Acquired (A) o Disposed Of (D) (Instr. 3, 4			(A) or . 3, 4 and 5	Beneficia Owned Fe	es For ally (D) following (I)		: Direct Indirect str. 4)	7. Nature of Indirect Beneficial Ownership
										Code	v	Amount		(A) or (D)	Price		orted saction(s) r. 3 and 4)			(Instr. 4)
Class A Common Stock 08/18						/2004				М		12,500		Α	\$10.52	. 15,	560		D	
Class A Common Stock 08/18						8/2004				<b>S</b> <sup>(1)</sup>		12,50	0	D	\$25.9	3,0	3,060		D	
Class A Common Stock 08/20						0/2004				G		2,862		D	(6)	19	198(2)		D	
	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																			
1. Title of Derivative Security (Instr. 3)	1. Title of 2. 3. Transaction 3A. Deemed Derivative Conversion Date Execution D Security or Exercise (Month/Day/Year) if any				4. Transa	e (Instr. (Instr. (Instr.)		5. Number 6. I of Ex		Date Exercisabi xpiration Date Ionth/Day/Year)		of Securities		Amount s Security	8. Price of Derivative Security (Instr. 5)	9. Numbe derivative Securities Beneficia Owned Following Reported Transacti (Instr. 4)	e s illy g	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
					Code	v	(A)	(D)	Dat Exe	e ercisable		xpiration ate	Title		Amount or Number of Shares					
Employee Stock Option (right to buy) <sup>(3)</sup>	\$6.56								08/:	31/2001 <sup>(</sup>	(4) 0	8/31/2010	Com	ss A imon ock	6,250		6,250 <sup>(</sup>	(2)	D	
Employee Stock Option (right to buy) <sup>(3)</sup>	\$8.2								02/2	28/2002 <sup>(</sup>	(4) 0	2/28/2011	Com	ss A imon ock	3,125		3,125	(2)	D	
Employee Stock Option (right to buy) <sup>(3)</sup>	\$12.45								04/	19/2003 <sup>(</sup>	(5) 0	8/31/2011	Com	ss A imon ock	6,250		6,250 <sup>(</sup>	(2)	D	

Class A Common Stock

Class A Common Stock

Class A Common Stock

Class A Common Stock

6,250

9,375

9,375

12,500

(6)

6,250<sup>(2)</sup>

9,375<sup>(2)</sup>

9,375<sup>(2)</sup>

87,500<sup>(2)</sup>

D

D

D

D

04/19/2003<sup>(4)</sup> 04/19/2012

09/03/2012

03/10/2013

07/24/2013

09/03/2003<sup>(4)</sup>

03/10/2004<sup>(4)</sup>

07/24/2004<sup>(4)</sup>

12,500

Μ

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned         (e.g., puts, calls, warrants, options, convertible securities)															
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	Execution Date, Transaction				umber vative urities uired or oosed D) (Instr. and 5)	6. Date Exerci Expiration Dat (Month/Day/Ye	e	7. Title and of Securiti Underlying Derivative (Instr. 3 ar	es g Security	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	Code V (A) (D)		Date Exercisable	Expiration Date	Amount or Number of Shares						
Employee Stock Option (right to buy) <sup>(3)</sup>	\$17.04							07/24/2004 <sup>(4)</sup>	11/26/2013	Class A Common Stock	100,000		100,000 <sup>(2)</sup>	D	
Employee Stock Option (right to buy) <sup>(3)</sup>	\$19.15							02/27/2005 <sup>(4)</sup>	02/27/2014	Class A Common Stock	17,500		17,500 <sup>(2)</sup>	D	

## Explanation of Responses:

1. Transaction was made pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person.

2. Represents number of shares beneficially owned as of August 20, 2004.

3. Previously Reported

4. Becomes exercisable in four equal annual installments beginning on the date indicated.

5. 50% is currently exercisable, 25% becomes exercisable on 08/31/2004, and 25% on 08/31/2005. Issued as part of an Option Exchange Offer.

6. Price not applicable.

**Remarks:** 

D. Matthew Dorny as Attorney-08/20/2004

in-Fact for Robert S. Conlee

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.