SEC Form 4	
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FORM 4	1
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## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934

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	ction 1(d).			⊢iied p				(a) of the Sec e Investment				934			<u></u>				
1. Name and Address of Reporting Person* CHANG JOSEPH Y					2. Issuer Name <b>and</b> Ticker or Trading Symbol <u>NU SKIN ENTERPRISES INC</u> [ NUS ]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director 10% Owner						
(Last) (First) (Middle) C/O NU SKIN ENTERPRISES, INC. 75 WEST CENTER STREET						3. Date of Earliest Transaction (Month/Day/Year) 02/27/2004								X         Officer (give title below)         Other (specify below)           President-Pharmanex Division					
(Street) PROVO			84601	'	1. If Am	endment,	, Date	of Original Fi	led (N	Month/Da	y/Year)		6. Indivic Line) X	Form fil	ed by One	e Repo	(Check App orting Persor One Repor	ו	
(City)	(S	itate)	(Zip)																
1. Title of	Security (Inst		i	Derivat 2. Transact Date (Month/Day	ion	2A. Deer Executio if any (Month/I	med on Dat	3. Transac Code (In	tion	4. Securit	ties Acquird I Of (D) (Ins	ed (A) or	r 5 und 5 E	5. Amount Securities Beneficial Owned Fo	ly l	Form	Direct Indirect str. 4)	7. Nature of Indirect Beneficial Ownership	
								Code	v	Amount	(A) o (D)	Pric	r	Reported Fransactic Instr. 3 ar	ion(s)			(Instr. 4)	
Class A (	Common St	ock												2,131 <sup>(1)</sup> D					
			Table II - D (e					quired, Dists, options						ned					
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Dat if any (Month/Day/Ye	e, 4. Trans Code	saction (Instr.	5. Num of Derivat Securit Acquire (A) or Dispos of (D) (I 3, 4 and	ber ive ies ed ed instr.	6. Date Exerc Expiration D (Month/Day/	isabl		7. Title and of Securiti Underlying Derivative (Instr. 3 ar	d Amoui es g Securit	nt 8. I De Se	Price of rivative curity str. 5)	9. Numbe derivative Securities Beneficia Owned Following Reported Transacti (Instr. 4)	e s Illy J	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)	
				Code	v	(A)	(D)	Date Exercisable	Ex Da	piration ate	Title	Amour or Numbe of Sha	er						
Employee Stock Option (right to buy) <sup>(2)</sup>	\$6.84							(4)	04	/01/2007	Class A Common Stock	6,58	1		6,581 <sup>(</sup>	(1)	D		
Employee Stock Option (right to buy) <sup>(2)</sup>	\$8							(5)	04	/11/2010	Class A Common Stock	116,6	67		116,667	7(1)	D		
Employee Stock Option (right to buy) <sup>(2)</sup>	\$6.56							08/31/2001 <sup>(6</sup>	08.	/31/2010	Class A Common Stock	6,00	0		6,000 <sup>(</sup>	(1)	D		
Employee Stock Option (right to buy) <sup>(2)</sup>	\$8.2							02/28/2002 <sup>(6</sup>	02	/28/2011	Class A Common Stock	6,25	0		6,250 <sup>(</sup>	[1)	D		
Employee Stock Option (right to buy) <sup>(2)(3)</sup>	\$12.45							04/19/2003 <sup>(6</sup> )	04	/19/2012	Class A Common Stock	12,50	00		12,500	(1)	D		
Employee Stock Option (right to buy) <sup>(2)(3)</sup>	\$12.45							04/19/2003 <sup>(7</sup>	08	/31/2011	Class A Common Stock	12,50	00		12,500	(1)	D		
Employee Stock Option (right to buy) <sup>(2)(3)</sup>	\$12.45							04/19/2003 <sup>(8</sup> )	08	/31/2009	Class A Common Stock	25,00	00		25,000	(1)	D		
Employee Stock Option (right to buy) <sup>(2)</sup>	\$12							09/03/2003 <sup>(6</sup>	09	//03/2012	Class A Common Stock	12,50	00		12,500	(1)	D		

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned         (e.g., puts, calls, warrants, options, convertible securities)															
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)				6. Date Exerci Expiration Dat (Month/Day/Ye	te	7. Title an of Securit Underlyin Derivative (Instr. 3 ar	ies g Security	8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Employee Stock Option (right to buy) <sup>(2)</sup>	\$9.04							03/10/2004 <sup>(6)</sup>	03/10/2013	Class A Common Stock	12,500		12,500 <sup>(1)</sup>	D	
Employee Stock Option (right to buy) <sup>(2)</sup>	\$11.5							09/02/2004 <sup>(6)</sup>	09/02/2013	Class A Common Stock	17,500		17,500 <sup>(1)</sup>	D	
Employee Stock Option (right to buy)	\$19.15	02/27/2004		Α		17,500		02/27/2005 <sup>(6)</sup>	02/27/2014	Class A Common Stock	17,500	(9)	17,500 <sup>(1)</sup>	D	

Explanation of Responses:

1. Represents number of shares beneficially owned as of February 27, 2004.

2. Previously reported.

3. Issued as part of an Option Exchange Offer.

4. All options are currently exercisable.

5. 125,000 options are currently exercisable and the remaining 25,000 become exercisable on 10/15/2004.

6. Becomes exercisable in four equal annual installments beginning on the date indicated.

7. 25% are currently exercisable, 25% become exercisable on 4/19/2004, 25% on 8/31/2004, and 25% on 8/31/2005.

8. Fifty percent are currently exercisable and the remaining fifty percent become exercisable on 4/19/2004.

9. Price not applicable.

**Remarks:** 

D. Matthew Dorny as Attorney-03/02/2004 in-Fact for Joseph Y. Chang

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 $\ast$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.