FORM 4

## **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL

OMB Number: 3235-0287

Estimated average burden hours per response: 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  CHANG JOSEPH Y						2. Issuer Name and Ticker or Trading Symbol NU SKIN ENTERPRISES INC [ NUS ]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  Director 10% Owner  Officer (give title Other (specify					vner	
(Last) (First) (Middle) C/O NU SKIN ENTERPRISES, INC. 75 WEST CENTER STREET						3. Date of Earliest Transaction (Month/Day/Year) 08/02/2004								X United Give the Other (specify below)  President-Pharmanex Division						
(Street) PROVO 84601					4.	4. If Amendment, Date of Original Filed (Month/Day/Year)								6. Individual or Joint/Group Filing (Check Applicable Line)  X Form filed by One Reporting Person Form filed by More than One Reporting						
(City) (State) (Zip)															Person					
Table I - Non-Deriv  1. Title of Security (Instr. 3)  2. Transa Date (Month/L					saction	n ear)	2A. Deemed Execution Date, if any (Month/Day/Year)		3. 4. Secur Transaction Dispose Code (Instr.		4. Securiti	of, or Beneficial ties Acquired (A) or d Of (D) (Instr. 3, 4 and		or	5. Amount of		6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)		7. Nature of Indirect Beneficial Ownership	
								Code	v	Amount	(A) (D)	(A) or (D) Price		Reported Transact (Instr. 3 a	on(s)			(Instr. 4)		
Class A C	Class A Common Stock					)4			М		35,000	) A		\$8	37,	131 D		D		
Class A Common Stock				<u> </u>	08/02/2004				S		35,000 I			26.63			D			
Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																				
1. Title of Derivative Security (Instr. 3)  2. Conversion or Exercise Price of Derivative Security		3. Transaction Date (Month/Day/Year)	3A. Deemed Execution I if any (Month/Day	Date, T		ransaction Code (Instr.		umber vative urities uired or oosed O) (Instr. and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)			7. Title and Amou of Securities Underlying Derivative Securit (Instr. 3 and 4)			8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)		10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)	
				C	Code	v	(A)	(D)	Date Exercisab		Expiration Date	Title	or Nu of	ount mber ares						
Employee Stock Option (right to buy) <sup>(2)</sup>	\$6.84								(4)		04/01/2007	Class A Commo Stock		581		6,581 <sup>(;</sup>	1)	D		
Employee Stock Option (right to buy)	\$8	08/02/2004			M			35,000	(5)		04/11/2010	Class A Commo Stock	ā 35	,000	(9)	81,667 <sup>0</sup>	(1)	D		
Employee Stock Option (right to buy) <sup>(2)</sup>	\$6.56								08/31/200	1 <sup>(6)</sup>	08/31/2010	Class A Commo Stock	. 6,	000		6,000 <sup>(:</sup>	1)	D		
Employee Stock Option (right to buy) <sup>(2)</sup>	\$8.2								02/28/200	2 <sup>(6)</sup>	02/28/2011	Class A Commo Stock	, 6,	250		6,250 <sup>(:</sup>	1)	D		
Employee Stock Option (right to buy) <sup>(2)(3)</sup>	\$12.45								04/19/200	3 <sup>(6)</sup>	04/19/2012	Class A Commo Stock		,500		12,500 <sup>0</sup>	(1)	D		
Employee Stock Option (right to buy) <sup>(2)(3)</sup>	\$12.45								04/19/200	3 <sup>(7)</sup>	08/31/2011	Class A Commo Stock	n 12	,500		12,500 <sup>(</sup>	(1)	D		
Employee Stock Option (right to buy) <sup>(2)(3)</sup>	\$12.45								04/19/200	3 <sup>(8)</sup>	08/31/2009	Class A Commo Stock		,000		25,000 <sup>0</sup>	(1)	D		

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)															
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)		5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Employee Stock Option (right to buy) <sup>(2)</sup>	\$12							09/03/2003 <sup>(6)</sup>	09/03/2012	Class A Common Stock	12,500		12,500 <sup>(1)</sup>	D	
Employee Stock Option (right to buy) <sup>(2)</sup>	\$9.04							03/10/2004 <sup>(6)</sup>	03/10/2013	Class A Common Stock	12,500		12,500 <sup>(1)</sup>	D	
Employee Stock Option (right to buy) <sup>(2)</sup>	\$11.5							09/02/2004 <sup>(6)</sup>	09/02/2013	Class A Common Stock	17,500		17,500 <sup>(1)</sup>	D	
Employee Stock Option (right to buy) <sup>(2)</sup>	\$19.15							02/27/2005 <sup>(6)</sup>	02/27/2014	Class A Common Stock	17,500		17,500 <sup>(1)</sup>	D	

## **Explanation of Responses:**

- 1. Represents number of shares beneficially owned as of August 2, 2004.
- 2. Previously reported.
- 3. Issued as part of an Option Exchange Offer.
- 4. All options are currently exercisable.
- $5.\ 125{,}000\ options\ are\ currently\ exercisable\ and\ the\ remaining\ 25{,}000\ become\ exercisable\ on\ 10/15/2004.$
- 6. Becomes exercisable in four equal annual installments beginning on the date indicated.
- $7.\ 50\%\ are\ currently\ exercisable,\ 25\%\ will\ become\ exercisable\ on\ 8/31/2004,\ and\ 25\%\ on\ 8/31/20055.$
- 8. Presently exercisable.
- 9. Price not applicable.

Remarks:

D. Matthew Dorny as Attorneyin-Fact for Joseph Y. Chang

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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