SEC Form 4

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FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to
Section 16. Form 4 or Form 5
obligations may continue. See
Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

OMB APPROVAL										
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1. Name and Address of Re WOLFERT MAR	1 0	2. Issuer Name and Ticker or Trading Symbol <u>NU SKIN ENTERPRISES INC</u> [NUS]	5. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director 10% Owner
(Last) (First) (Middle) C/O NU SKIN ENTERPRISES, INC. 75 WEST CENTER STREET		3. Date of Earliest Transaction (Month/Day/Year) 07/30/2004	X Officer (give title below) X Other (specify below) Regional Vice President- / Latin America
(Street) PROVO (City) (Stat	84601 e) (Zip)	 4. If Amendment, Date of Original Filed (Month/Day/Year) 	6. Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person Form filed by More than One Reporting Person

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)					5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership
			Code	v	Amount (A) or (D)		Price	Reported Transaction(s) (Instr. 3 and 4)		(Instr. 4)
Class A Common Stock	07/30/2004		М		2,500	A	\$6.56	2,500	D	
Class A Common Stock	07/30/2004		М		3,750	A	\$8.2	6,250	D	
Class A Common Stock	07/30/2004		М		6,250	A	\$12.45	12,500	D	
Class A Common Stock	07/30/2004		М		10,000	A	\$12.45	22,500	D	
Class A Common Stock	07/30/2004		М		7,000	A	\$12.45	29,500	D	
Class A Common Stock	07/30/2004		М		6,250	A	\$12.45	35,750	D	
Class A Common Stock	07/30/2004		М		3,125	A	\$12	38,875	D	
Class A Common Stock	07/30/2004		М		3,125	A	\$9.04	42,000	D	
Class A Common Stock	07/30/2004		S		42,000	D	\$27.25	0 ⁽¹⁾	D	

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

(e.g., puts, cans, warrants, options, convertible securities)															
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code (8)				6. Date Exercisable and Expiration Date (Month/Day/Year)		e and 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Employee Stock Option (right to buy)	\$6.56	07/30/2004		М			2,500	08/31/2001 ⁽³⁾	08/31/2010	Class A Common Stock	2,500	(7)	2,500 ⁽¹⁾	D	
Employee Stock Option (right to buy)	\$8.2	07/30/2004		М			3,750	02/28/2002 ⁽³⁾	02/28/2011	Class A Common Stock	3,750	(7)	1,250 ⁽¹⁾	D	
Employee Stock Option (right to buy) ⁽⁶⁾	\$12.45	07/30/2004		М			6,250	04/19/2003 ⁽⁴⁾	08/31/2011	Class A Common Stock	6,250	(7)	6,250 ⁽¹⁾	D	
Employee Stock Option (right to buy) ⁽⁶⁾	\$12.45	07/30/2004		М			10,000	04/19/2003 ⁽⁵⁾	08/21/2008	Class A Common Stock	10,000	(7)	0 ⁽¹⁾	D	
Employee Stock Option (right to buy) ⁽⁶⁾	\$12.45	07/30/2004		М			7,000	04/19/2003 ⁽⁵⁾	08/31/2009	Class A Common Stock	7,000	(7)	0 ⁽¹⁾	D	

	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)														
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code (8)		of Deri Sec Acq (A) Disp of (I	Number rivative quired or sposed D() (Instr. 4 and 5) 6. Date Exercisable a Expiration Date (Month/Day/Year) (Month/Day/Year)		piration Date of Securities onth/Day/Year) Underlying		Underlying Security Derivative Security (Instr. 5)		9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Employee Stock Option (right to buy)	\$12.45	07/30/2004		М			6,250	04/19/2003 ⁽³⁾	04/19/2012	Class A Common Stock	6,250	(7)	6,250 ⁽¹⁾	D	
Employee Stock Option (right to buy)	\$12	07/30/2004		М			3,125	09/03/2003 ⁽³⁾	09/03/2012	Class A Common Stock	3,125	(7)	9,375 ⁽¹⁾	D	
Employee Stock Option (right to buy)	\$9.04	07/30/2004		М			3,125	03/10/2004 ⁽³⁾	03/10/2013	Class A Common Stock	3,125	(7)	9,375 ⁽¹⁾	D	
Employee Stock Option (right to buy) ⁽²⁾	\$11.5							09/02/2004 ⁽³⁾	09/02/2013	Class A Common Stock	12,500		12,500 ⁽¹⁾	D	
Employee Stock Option (right to buy) ⁽²⁾	\$19.15							02/27/2005 ⁽³⁾	02/27/2014	Class A Common Stock	10,000		10,000 ⁽¹⁾	D	

Explanation of Responses:

1. Represents number of shares beneficially owned as of July 30, 2004.

2. Previously reported.

3. Becomes exercisable in four equal annual installments beginning on the date indicated.

4. 50% is currently exercisable, 25% will become exercisable on 8/31/2004, and 25% on 8/31/2005.

5. Presently exercisable.

6. Issued as part of an Option Exchange Offer.

7. Price not applicable.

Remarks:

D. Matthew Dorny as Attorneyin-Fact for Mark. A Wolfert 08/02/2004

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

 * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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